

2011 Housing Funding Training

July 12, 2010

July 26, 2010



Ohio Housing Finance Agency

2010 in Review

- Application limits
- Site visits and application reviews
- Weekly staff discussions
- Meetings with PSH applicants
- Meetings with HUD and RD representatives
- Initial staff recommendations
- Allocation pool meetings
- Final selection meetings



Ohio Housing Finance Agency

Face-to-Face Meetings

- Who is required to attend on behalf of the applicant?
 - Representative of each general partner
 - Developer
 - HDAP recipient
 - Management company
 - Architect
 - Consultants
 - Local continuum of care (PSH applicants only)



Face-to-Face Meetings

- OHFA may also invite representatives from:
 - General contractor
 - Market analyst
 - Environmental review firm
 - Others as necessary



Face-to-Face Meetings

- Who will participate on behalf of OHFA?
 - Three-member team of staff analysts
 - Representative of Program Compliance office
 - Clerical staff member
 - Others at OHFA discretion



Face-to-Face Meetings

- How will the meetings be structured?
 - Dialogue between development team and OHFA staff
 - Discussion topics will be provided prior to application deadline
 - Development team should be prepared to discuss each topic
 - Each member of development team expected to participate
 - Two hours scheduled for each meeting



Face-to-Face Meetings

- What will be discussed?
 - Basic description of proposal
 - Market
 - Roles & capacity of development team
 - OHFA Policies & Goals
 - Design & amenities
 - Site characteristics
 - Public & community services



Face-to-Face Meetings

- What will be discussed? (*continued*)
 - Preliminary proforma
 - Community plans & support
 - Supportive services
 - Environmental issues
 - Scope of work for rehab
 - Relocation plan
 - Challenges

