Proposal Summary

Affordable Housing Funding Application (AHFA)

2024 9% LIHTC Proposal Application

Project Name: Lofts on East Main

Basic Project Information

Project Name	Lofts on East Main
LIHTC Type	9%
Allocation Pool	New Affordability - General Occupancy
Project Address	3696 E Main St
Project City or Township	Whitehall
Project County	Franklin
Construction Type	New Construction
Age Restriction	General Occupancy

OHFA Resource Request Requiring Board Approval

HDAP: HOME	N/A
Housing Development Loan	\$1,750,000
Multifamily Lending Program:	N/A

Development and Operations Team

Lead Developer	TWG Development, LLC
Co-Developer #1	
Co-Developer #2	N/A
Development Consultant	Lowenstein Development, LLC
LIHTC Syndicator/Investor	CREA
GP/MM #1 Parent Entity	TWG Development, LLC
GP/MM #2 Parent Entity	N/A
GP/MM #3 Parent Entity	N/A
General Contractor	TWG Construction, LLC□
Architect of Record	TWG Development, LLC
Property Management Firm	TWG Management, LLC□

TVVO DEVElopment, LLO	
N/A	
Lowenstein Development, LLC	
CREA	
TWG Development, LLC	
N/A	
N/A	
TWG Construction, LLC□	
TWG Development, LLC	
TWG Management LLC	

Site Information

Site Size (Acres)
Scattered Sites?
Total Number of Buildings
Total Parking Spaces
Parking Ratio (Parking Spaces per Unit)
Urban Suburban Rural (USR) Geography
Located in a Participating Jurisdiction (PJ)?
Located in a Qualfied Census Tract (QCT)?
Located in a Difficult Development Area (DDA)?
Census Tract Opportunity Index
Census Tract Change Index

1.57	
No	
1	
67	
1.0	
Central City	
No	
Yes	
No	
High	
Slight Decline	

Units by LIHTC Income Restrictions

LIHTC Income Restriction	Number of Units	Percent of Total Units
20% AMI		
30% AMI	18	27%
40% AMI		
50% AMI	5	7%
60% AMI	44	66%
70% AMI		
80% AMI		
Unrestricted		
Manager's		
Total Units	67	100%

Project Rendering



Project Narrative

This is a proposed 4-story, 67-unit multifamily project located in Whitehall, Ohio. The project will be comprised of one, two, and three bedroom units, intended to serve families. In addition, the project will have a leasing office, community room, and fitness center. Finally, the building will have free Wifi for the residents, energy star washer/dryer in all units, and energy star dishwashers in all units. Lofts on East Main will qualify for the Transformative Economic Development set-aside, as it lies within the 20 mile radius of an approved Megaproject (Intel Plant).

Building Square Footage Breakdown

	Size (SF)	Pct of Total
Commercial and Fee-Driven Space		
Unrestricted/Market-Rate Unit Area		
LIHTC Unit Area	62,000	82%
Manager's Unit Area		
Common Area	14,000	18%
Support and Program Space		
Tenant Storage Space		
Major Vertical Penetrations (Elevator/Stairs, Etc.)		
Structured Parking/Garage		
Basement		
Total Square Footage of all Buildings	76,000	100%

Units by Bedroom Type and Rental Subsidy

Bedroom Type	Number of Units	Percent of Total Units	Units with Rental Subsidy	Percent of Total Units Subsidized
Studio				
1-BR	36	54%	11	31%
2-BR	20	30%	0	0%
3-BR	11	16%	0	0%
4-BR				
5-BR				
Total Units	67	100%	11	16%

Consolidated Annual Operating Budget

Operating Line Item	Annual Amount	Annual Per Unit Amount
Potential Gross Rental Income and Fee Income	\$856,816	\$12,788
Potential Gross Commercial Income	\$0	\$0
Potential Gross Service Income	\$0	\$0
Vacancy Allowance (Blended) 7%	(\$59,977)	(\$895)
Effective Gross Income (EGI)	\$796,839	\$11,893
Administrative Expenses	\$82,100	\$1,225
Property Management Fee	\$31,874	\$476
Owner-Paid Utility Expenses	\$88,500	\$1,321
Maintenance Expenses	\$108,500	\$1,619
Real Estate Taxes	\$80,400	\$1,200
(Abated Real Estate Taxes)	(\$34,840)	(\$520)
Property and Liability Insurance	\$36,850	\$550
Other Insurance and Tax Expenses	\$24,500	\$366
Ongoing Reserve Contributions	\$26,800	\$400
(Operating Subsidy)	\$0	\$0
Total Annual Operating Expenses	\$444,684	\$6,637
·		
Net Operating Income (EGI - OpEx)	\$352,155	\$5,256

LIHTC Calculation

	Acquisition	Rehabilitation	New Construction
LIHTC Eligible Basis			\$17,321,999
- Reductions in Eligible Basis			\$0
= Net Eligible Basis			\$17,321,999
Codified Basis Boost; or			\$22,518,599
Discretionary Basis Boost			\$20,066,154
Adjusted Eligible Basis			\$22,518,599
X Applicable Fraction			100%
Qualified Basis			\$22,518,599
70% Present Value Rate			9.00%
Annual LIHTC Generated			\$2,026,674
Total 10-Year LIHTC Requested	\$16,749,330		
LIHTC Equity Generated	\$14,905,413		
Equity Price	\$0.89		

Construction Sources of Funds

Construction Sources	Amount	Percent of Total
Federal LIHTC Equity	\$3,021,592	16%
Construction Loan	\$6,670,000	35%
HDAP: HOME		
Housing Development Loan	\$1,750,000	9%
Fed. Historic Tax Credit Equity		
Deferred Developer Fee		
Sponsor Loan		
GP/MM Capital Contribution		
Post-Construction Costs	\$2,726,408	14%
Bridge Loan	\$5,000,000	26%
N/A		
Total Construction Sources	\$19,168,000	100%

Development Budget, Eligible Basis and Cost Containment Standards

Development Costs	Amount	Per Unit Amount	LIHTC Eligible Basis
Acquisition	\$725,000	\$10,821	\$0
Predevelopment	\$493,992	\$7,373	\$493,992
Site Development	\$1,160,000	\$17,313	\$1,160,000
Hard Construction	\$11,613,000	\$173,328	\$11,613,000
Financing	\$1,533,007	\$22,881	\$1,040,507
Professional Fees	\$235,000	\$3,507	\$134,500
Developer Fee	\$2,880,000	\$42,985	\$2,880,000
OHFA and Other Fees	\$280,896	\$4,192	\$0
Capitalized Reserves	\$247,105	\$3,688	\$0
Total Development Costs (TDC)	\$19,168,000	\$286,090	\$17,321,999
LIHTC Eligible Basis as a Percent of Total Development Costs			90%

Cost Containment Standards	Project	Maximum	Variance
TDC per Unit	\$286,090	\$353,438	-19%
TDC per Gross Square Foot	\$252	\$372	-32%

Maximum Permanent Debt Sizing

	Max Loan for Stabilized Y1	Max Loan to Stabilized Y15
Net Operating Income (NOI)	\$352,155	\$352,155
Debt Service Coverage Ratio	1.20	1.00
NOI Available for Debt Service	\$293,463	\$352,155
Interest Rate	6.75%	6.75%
Amortization Period (Years)	35	35
Loan Term (Years)	35	35
Maximum Perm Loan Amount	\$3,935,401	\$4,722,481
Actual Perm Loan Amount	\$3,800,000	
Variance	(\$135,401)	

	Year 1	Year 15
Debt Service Coverage Ratio	1.24	1.34
OHFA Minimum DSCR	1.20	1.00

Permanent Sources of Funds

Permanent Sources		Percent of Total
Federal LIHTC Equity	\$14,905,413	78%
Permanent First Mortgage	\$3,800,000	20%
Permanent Second Mortgage		
HDAP: HOME		
Fed. Historic Tax Credit Equity		
Deferred Developer Fee	\$462,587	2%
Sponsor Loan		
GP/MM Capital Contribution		
N/A		
Total Permanent Sources	\$19,168,000	100%