Low-Income Housing Tax Credit Application Ohio LIHTC Funding Round August 14, 2025

Project Summary



Project Name:

North of Vernon

Proposal Summary

Affordable Housing Funding Application (AHFA)

2026 Ohio LIHTC AHFA Proposal Application

Project Name: North of Vernon

Basic Project Information

| Project Name: | North of Vernon | | |
|----------------------------|---------------------------|--|--|
| OHFA Project Number: | TBD | | |
| LIHTC Type: | 4% | | |
| Project Address: | 800 North Sandusky Street | | |
| Project City or Township: | Clinton Township | | |
| Project County: | Knox | | |
| Construction Type: | New Construction | | |
| Age Restriction: | General Occupancy | | |
| Funding Pool: | Rural - General Occupancy | | |
| Lead Developer: | Pivotal Development LLC | | |
| Total Number of Units: | 115 | | |
| Total Number of Buildings: | 1 | | |

OHFA Resource Request Requiring Board Approval

| | Amount | Approval Date |
|---------------------------------|--------------|---------------|
| Est. Total 10-Year Ohio LIHTCs: | \$12,500,000 | |
| HDAP: OHTF | \$4,000,000 | |
| | | |
| | | |
| | | |
| Multifamily Bonds (Inducement): | \$21,200,000 | |
| Multifamily Bonds (Final): | | |
| Housing Development Loan: | \$2,500,000 | |
| | | |

Development and Operations Team

| Lead Developer | Pivotal Development LLC |
|----------------------------|--------------------------------|
| Co-Developer #1 | N/A |
| Co-Developer #2 | N/A |
| Development Consultant | N/A |
| LIHTC Syndicator/Investor | Key CDC |
| OLIHTC Syndicator/Investor | Key CDC |
| GP/MM #1 Parent Entity | Pivotal Housing Partners LLC |
| GP/MM #2 Parent Entity | N/A |
| GP/MM #3 Parent Entity | N/A |
| General Contractor | Ruscilli Construction Co., LLC |
| Architect of Record | BDCL Architects, PC |
| Property Management Firm | Pivotal Management LLC |
| | |

Nearby Amenities

| Amenity Type | Name of Amenity | Linear Distance from Proposed Project (miles) |
|--------------------------|----------------------------------|---|
| Grocery Store | Kroger | 2.13 |
| Medical Clinic | Walk-Iin Clinic | 1.3 |
| Childcare Facility | Faith Lutheran Christian | 0.48 |
| Senior Center | Station Break Senior Center | 1.7 |
| Pharmacy | Northside Pharmacy | 0.1 |
| Public Library | Public Library of Mount Vernon & | 1.2 |
| Public Park | Riverside Park | 1.15 |
| Public School | Dan Emmett Elementary School | 0.6 |
| Public Recreation Center | YMCA of Mount Vernon | 1.3 |

Project Rendering



Project Narrative

North of Vernon is a proposed 115-unit workforce housing development located in Clinton Township, Knox County, Ohio. The energy-efficient development will be situated on a lot just outside the City of Mt Vernon. This development will feature amenity-rich 1-, 2-, and 3-bedroom units within a 4-story, elevator-served building. These units will boast modern and open floor plans, a living area, full-size kitchens, spacious bedrooms, and extensive family-friendly amenities. Building amenities will include a community room, professionally trained on-site management, a playground, a fitness center, a computer center, an outdoor pavilion/gazebo, and extensive energy efficiency features, among many others.

Site Information

| Site Size (Acres) | 4.641 |
|--|---------------|
| Scattered Sites? | No |
| Total Number of Buildings | 1 |
| Total Number of Elevator-Serviced Buildings | 1 |
| Total Parking Spaces | 165 |
| Parking Ratio (Parking Spaces per Unit) | 1.4 |
| Urban Suburban Rural (USR) Geography | Rural |
| Located in a Participating Jurisdiction (PJ)? | No |
| Located in a Qualfied Census Tract (QCT)? | Yes |
| Located in a Difficult Development Area (DDA)? | No |
| Census Tract Opportunity Index | Moderate |
| Census Tract Change Index | Slight Growth |
| | |

Building Square Footage Breakdown

| | Size (SF) | Pct of Total |
|---|-----------|--------------|
| Commercial and Fee-Driven Space | | |
| Unrestricted/Market-Rate Unit Area | | |
| LIHTC Unit Area | 91,228 | 83% |
| Manager's Unit Area | | |
| Common Area | 12,690 | 12% |
| Support and Program Space | 1,762 | 2% |
| Tenant Storage Space | | |
| Major Vertical Penetrations (Elevator/Stairs, Etc.) | 4,084 | 4% |
| Structured Parking/Garage | | |
| Basement | | |
| Total Square Footage of all Buildings | 109,764 | 100% |

Units by LIHTC Income Restrictions

| LIHTC Income Restriction | Number of Units | Percent of Total Units |
|-----------------------------|-----------------|---------------------------|
| 20% AMI | | |
| 30% AMI | | |
| 40% AMI | | |
| 50% AMI | 41 | 36% |
| 60% AMI | 36 | 31% |
| 70% AMI | 38 | 33% |
| 80% AMI | | |
| Unrestricted | | |
| Manager's | | |
| Total Units | 115 | 100% |

Consolidated Annual Operating Budget

| Operating Line Item | Annual Amount | Annual Per Unit Amount |
|---|---------------|---------------------------|
| Potential Gross Rental Income and Fee Income | \$1,298,196 | \$11,289 |
| Potential Gross Commercial Income | \$0 | \$0 |
| Potential Gross Service Income | \$0 | \$0 |
| Vacancy Allowance (Blended) 7% | (\$90,873) | (\$790) |
| Effective Gross Income (EGI) | \$1,207,323 | \$10,498 |
| | | |
| (Administrative Expenses) | (\$111,396) | (\$969) |
| (Property Management Fee) | (\$48,293) | (\$420) |
| (Owner-Paid Utility Expenses) | (\$102,220) | (\$889) |
| (Maintenance Expenses) | (\$201,475) | (\$1,752) |
| (Net Real Estate Taxes) | (\$92,630) | (\$805) |
| (Property and Liability Insurance) | (\$80,500) | (\$700) |
| (Other Insurance and Tax Expenses) | \$0 | \$0 |
| (Ongoing Reserve Contributions) | (\$46,000) | (\$400) |
| Operating Subsidy | \$0 | \$0 |
| (Total Operating Expenses) | (\$682,514) | (\$5,935) |
| | | |
| Net Operating Income (EGI - Operating Expenses) | \$524,809 | \$4,564 |

LIHTC Calculation

| | Acquisition | Rehabilitation | New Construction |
|----------------------------------|--------------|----------------|---------------------|
| LIHTC Eligible Basis | | | \$31,849,836 |
| - Reductions in Eligible Basis | | | \$0 |
| = Net Eligible Basis | | | \$31,849,836 |
| Codified Basis Boost (DDA/QCT) | | | \$41,404,787 |
| Agency Discretionary Basis Boost | | | \$41,404,787 |
| Adjusted Eligible Basis | | | \$41,404,787 |
| X Applicable Fraction | | | 100% |
| Qualified Basis | | | \$41,404,787 |
| 30% Present Value Rate | | | 4% |
| Annual LIHTC Generated | | | \$1,656,191 |
| Total 10-Year LIHTC Generated | \$16,561,915 | | |
| Total 10-Year LIHTC Requested | \$16,561,910 | | |
| LIHTC Equity Generated | \$14,946,087 | | |
| Equity Price | \$0.9025 | | |

Units by Bedroom Type and Rental Subsidy

| Bedroom Type | Number of Units | Percent of Total Units | Units with Rental Subsidy | Percent of Total Units Subsidized |
|-----------------|-----------------|---------------------------|------------------------------|--------------------------------------|
| Studio | | | | |
| 1-BR | 64 | 56% | 0 | 0% |
| 2-BR | 32 | 28% | 0 | 0% |
| 3-BR | 19 | 17% | 0 | 0% |
| 4-BR | | | | |
| 5-BR | | | | |
| Total Units | 115 | 100% | 0 | 0% |

Total Number of 504-Compliant Units

Mobility Units

Sensory Units

15

12

3

Development Budget, Eligible Basis, and Cost Containment Standards

| Development Costs | Amount | Per Unit Amount | LIHTC Eligible Basis |
|-----------------------------------|-------------------|-----------------|-------------------------|
| Acquisition | \$1,225,000 | \$10,652 | \$0 |
| Predevelopment | \$1,259,563 | \$10,953 | \$1,259,563 |
| Site Development | \$1,815,670 | \$15,788 | \$1,740,670 |
| Hard Construction | \$22,110,572 | \$192,266 | \$22,110,572 |
| Financing | \$1,768,275 | \$15,376 | \$1,139,781 |
| Professional Fees | \$491,250 | \$4,272 | \$291,250 |
| Developer Fee | \$5,308,000 | \$46,157 | \$5,308,000 |
| OHFA and Other Fees | \$426,472 | \$3,708 | \$0 |
| Capitalized Reserves | \$700,000 | \$6,087 | \$0 |
| Total Development Costs (TDC) | \$35,104,802 | \$305,259 | \$31,849,836 |
| LIHTC Eligible Basis as a Percent | of Total Developm | nent Costs | 91% |

Cost Containment Standards
TDC per Unit
TDC per Gross Square Foot

| Project | Maximum | Variance |
|-----------|-----------|----------|
| \$305,259 | \$352,000 | -13% |
| \$320 | \$440 | -27% |

Debt Service Coverage Ratio OHFA Minimum DSCR

| Year 1 | Year 15 |
|--------|---------|
| 1.27 | 1.41 |
| 1 20 | 1.00 |

Construction Sources of Funds

| Source Name | Amount | Percent of Total |
|----------------------------|--------------|------------------|
| Federal LIHTC Equity | \$2,241,913 | 6% |
| Ohio LIHTC Equity | \$1,312,368 | 4% |
| Construction Loan | \$21,200,000 | 60% |
| Housing Development Loan | \$2,500,000 | 7% |
| | | |
| Deferred Developer Fee | \$1,909,590 | 5% |
| | | |
| GP/MM Capital Contribution | \$250,000 | 1% |
| Post-Construction Costs | \$2,090,931 | 6% |
| HDAP: OHTF | \$3,600,000 | 10% |
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| | | |
| Total Construction Sources | \$35,104,802 | 100% |

Permanent Sources of Funds

| Souce Name | Total | Percent of Total |
|----------------------------|--------------------|------------------|
| Federal LIHTC Equity | \$14,946,087 | 43% |
| Ohio LIHTC Equity | \$8,749,125 | 25% |
| Permanent First Mortgage | \$5,250,000 | 15% |
| | | |
| | | |
| Deferred Developer Fee | \$1,909,590 | 5% |
| | | |
| GP/MM Capital Contribution | \$250,000 | 1% |
| HDAP: OHTF | \$4,000,000 | 11% |
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| Total Dames and Oasses | #05.404.000 | 4000/ |
| Total Permanent Sources | \$35,104,802 | 100% |